

## SUMMERTOUR

AZERBAIJAN

\* \* \* \*

20 Years of Excellence ...

## **"SUMMER TOUR AZERBAIJAN"**

## 2002 - 2023

Summer Tour" is a prominent tourism company established in 2002, and it is a part of the Major Tourism Group. The company has been catering to customers primarily from Germany, the Netherlands, Belgium, Romania, Bulgaria, Portugal, Moldova, Russia, Azerbaijan, and Scandinavian countries for over 20 years.

"Major Tourism Group" owns several tourism companies, a business center, and six hotels with 1,500 rooms and 3,666 beds.

### Companies:

"Summer Tour Azerbaijan" "Summer Tour Turkey" "Summer Tour Russia"

### Hotels:

"Ramada Resort Lara" (Antalya, Lara) "Wyndham Garden Lara" (Antalya, Lara) "Arcanus Side Resort" (Side, Manavgat) "Port Bosphorus Hotel" (Turkey, Istanbul) "Hotel Am Rosengarten" (Germany, Bad Wimpfen) "Arcanus Trendline Resort Side" – (Antalya, Side)

### **Business Center:**

Astral Business Center (Bulgaria, Sofia)

"Summer Tour" operates in Azerbaijan under the name "Summer Tour Azerbaijan" (a member of ATAA - Association of Azerbaijan Travel Agencies), in Russia as "Summer Tour Russia," and in important resort cities throughout Turkey as "Summer Tour Turkey" (a member of TURSAB - Association of Turkish Travel Agencies). The company has its main offices in Baku, Moscow, and Antalya, with additional representative offices in Alanya, Side, Bodrum, Marmaris, and Kusadasi regions.

Over the past 10 years, the company has provided services to more than 5 million tourists. "Summer Tour" is among the top 10 "DMCs" (Destination Management Companies) in Turkey.

"Summer Tour Azerbaijan" is accredited by the International Air Transport Association (IATA).

# ACHIEVEMENTS

- More than 60,000 tourists served each year;
- Reservation possibility in more than 500 000 hotels;
- Subagency network with more than 600 Touristic Companies in Azerbaijan.
- Organization of small and large business events involving more than 500 guests;
- Summer Tour Azerbaijan" owns the first-ever "national" B2B online booking platform used by local Tourism Companies, where they can access more than 500,000 hotels in just one click.

# **ADVANTAGES**

- Availability of a call center capable of providing immediate support.
- Professional service available in Azerbaijani, English, Turkish, and Russian.
- Team members with certifications such as "PMP," "ISO 9001 2015 Internal Audit in the QMS," "Professional Scrum Master," and "Amadeus," along with extensive experience in the tourism industry.
- An impeccable reputation as a reliable and financially stable company.
- Close cooperation with air carriers.
- Ample opportunities to organize travel services in Azerbaijan at competitive prices.
- Competitive prices and partnership agreements with well-known hotels, including Hilton, Four Seasons, JW Marriott, Fairmont, Absheron Hotels Group, and PMD Hospitality.
- Airport VIP arrival and departure procedures with a welcoming service at the aircraft entrance.

# **OUR SERVICES**

### As "Summer Tour Azerbaijan," we offer the following services:

- Accommodation services, both domestically and internationally.
- Specially organized welcome services for VIP guests in hotels.
- Reservation of flight tickets (economy/business/first class).
- Assistance with early check-in and special meal plans for a comfortable flight.
- Organization of VIP services at international airports in Azerbaijan and worldwide, including fast track services, access to business lounges, porter services, and special meet-and-greet services upon arrival/departure at the aircraft entrance.
- Ground transportation services in Azerbaijan and worldwide, available in both economy and business class.
- Organization of charter flights, both locally and internationally.
- Planning and organization of business events (MICE) and special occasions.
- Arrangement of individual and group tours.
- Multilingual tour guides.
- Visa support services for Azerbaijan and other countries that require visas.
- Restaurant reservations, both locally and worldwide.
- Travel insurance services.

## **OUR PARTNERS**

















Embassy of Saudi Árabia in Azerbaijan







**Bank Respublika** 

"AZVİRT" Məhdud Məsuliyyətli Cəmiyyət "AZVIRT" Limited Liability Company

west airlines

Worldwide Azerbaijan Cargo Ambition movers

kway

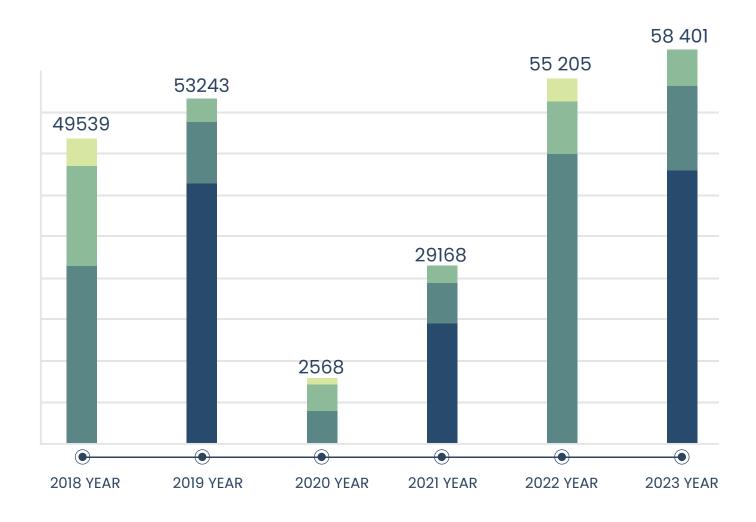
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# PROFESSIONALISM

We take our work very seriously. Our approach to business is characterized by objectivity, balance, efficiency, and reliability. We stand out in terms of our unique style and exceptional performance.

## NUMBER OF GUESTS SERVED -



# CONTACT -

#### Address:

Baku, Samad Vurgun St., 34, AZ 1000

WhatsApp: +994 (70) 437 40 80

Phone: +994 (12) 437 40 20

Email:

incomingaze@summertour.com

### Website:

www.summertour.com www.summertour.az Bank Respublika

Khaqani st., 21 AZ1000, Baku, Azerbaijan Tel: (+99412) 598 08 00 Fax: (+99412) 598 08 80 E-mail: info@bankrespublika.az http://www.bankrespublika.az

№ 3636

August 15, 2023

#### **RECOMMENDATION LETTER**

This letter is presented by "Bank Respublika" OJSC to "Summer Tour Azerbaijan" LLC as an expression of gratitude for reliable and stable cooperation.

Our bank has been cooperating with "Summer Tour Azerbaijan" LLC since 2022. The company provides a wide range of tourism services as air ticketing, accommodation arrangements, transportation, guide services, visa assistance and ultimate professional approach on organization of business events.

The assigned staff of "Summer Tour Azerbaijan" always treated our requests with attention and care, demonstrating excellent performance in providing 24/7 professional care.

We strongly recommend our esteemed partner "Summer Tour Azerbaijan" LLC to all institutions and enterprises seeking trusted professional service on local and international levels.

Sincerely,

Chairman of the Executive Board

Bank Respublika

**Tariyel Ismayilov** 

From,

"Moonwake Investment" LLC

Date: 27.01.2023

To: "Summer Tour Azerbaijan" LLC

#### **Reference** Letter

To whom it may concern,

We can highly recommend the services of "Summer Tour Azerbaijan" LLC to any person or business who would like to organise leisure or business trips or events in Azerbaijan and over the world.

We have known the staff for many years. They have always provided excellent and reliable services to our foreign clients.

Everyone using their support can be assured of receiving high quality service. Thanks to "Summer Tour Azerbaijan" staff for the exceptional level of services, professional attitude and 24 hour personal involvement.

Permanent care, anxiety about the details, deep engagement and commitment to the job, perfect and exact planning – these are the facts, which our company had experienced during whole period of working with "Summer Tour Azerbaijan".

Sincerely,

Nazli Mammadova

Chief Financial Officer of "Moonwake Investment" LLC



Heydar Aliyev International Airport Baku AZ1044, Azerbaijan Office: +994(12) 437 40 61 Fax: +994(12) 497 85 32 www.asg-businessaviation.az SITA: BAKSWXH



61-ÇS/ASG BA/2023 27.01.2023

To whom it may concern

#### **Reference Letter**

Kindly bring to your attention the purpose of this letter, which is a recommendation of "SUMMER TOUR AZERBAIJAN" LLC based on our own experience with the company. Kindly inform You that mentioned company offers the most competitive rates and excels in customer service and tourism quality.

It should be noted that our company used appropriate tourism services of "SUMMER TOUR AZERBAIJAN" LLC and extremely pleased with the quality they were able to provide.

It should also be taken into account that professional staff of "SUMMER TOUR AZERBAIJAN" consider all our requests individually: all our local and foreign clients/guests were satisfied from the beginning till the end of their trip. Their employees are distinguished by efficiency and readiness to always be helpful, regardless of the time of day (24/7).

On behalf of ASG Business Aviation we would like to thank "SUMMER TOUR AZERBAIJAN" LLC for their professional approach and care. With confidence, we offer this company as a one of the most efficient and qualified, distinguished by the quality of services companies in the tourism sector.



"AZVİRT" Məhdud Məsuliyyətli Cəmiyyət "AZVİRT" Limited Liability Company

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Nº 135/23

« al »ferral 2023-cü il

"AzVirt" LLC 26B, B. Buniatov str. Baku, Azerbaijan AZ1040

#### To whom it may concern

We are extremely delighted to recommend to you the exemplary quality services of "Summer Tour Azerbaijan". They provide all clients (native and foreign) with prompt and efficient 24-hour service. You will find that compared to other providers in the market, the quality of services and pricing is among the best in the region.

"Summer Tour Azerbaijan" has developed an outstanding reputation in the tourism industry because there have been very few complaints over the years that we are cooperating. We have never experienced any interruption in the last few years that we have used their services. We also note that the company/its employees have received several awards for tourism service providers for the last two years, and we believe that it is mainly due to a sterling reputation.

We strongly recommend "Summer Tour Azerbaijan" for all your tourism affairs and know that you will not be disappointed.

Feel free to contact me for more information.

Yours Sincerely,

Direktor Elnur Aliyev





AZ1040, Bakı şəhəri, Sabunçu r-nu, Bakıxanov qəs., B.Bünyadov küç.26B Tel: (+99412) 565-55-02/03/04; Fax: (+99412) 565-71-71; E-mail: office@azvirt.com; www.azvirt.com



From: "Air Group" LLC Adress:Baku, Azerbaijan, Ahmed Rajabli str. 18/3, AZ1075 To "Summer Tour Azerbaijan"

#### **REFERENCE LETTER**

Hereby, we, "Air Group" LLC, duly confirm that "Summer Tour Azerbaijan" LLC is our professional and reliable partner.

During all working period the outstanding service provided by the company always have our expectations. We would like to underline the patience, professionalism, responsibility, friendly customer oriented attitude and good time management of the "Summer Tour Azerbaijan" staff.

Our company feels the support and care not only on the daily communication level but also from the high management side. The disputable cases always solved in a smooth way an on a professional manner.

Based on the foregoing, "Summer Tour Azerbaijan" LLC 1s characterized as a company that provides high-level services both for local and foreign tourists.

Sincerely,

"AİR GROUP" LLC CEO



İntizam Mehdiyev



Republic of Azerbaijan National Airlines «AZERBAIJAN HAVA YOLLARI»

Closed Joint-Stock Company

AZ-1095, Baku, 11, Azadlig ave. Tel.: (+99412) 497-26-00, 497-26-21 Fax: (+99412) 598-52-37 E-mail: azal@azal.az

«17» Of 2023

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#### REFERENCE LETTER

To whom it may concern,

Hereby, Azerbaijan Airlines confirm that, we partnering with "Summer Tour Azerbaijan" LLC over 20 years.

Through the years of personally working with "Summer Tour Azerbaijan" LLC we have observed their remarkable knowledge of the market as well as precious technical capacities.

They have been accomplished partners in helping us effectively develop a strong brand image in the market. Ability to adapt to the on-going changes within the market, positive culture and determination to prevail has enabled them to continually surpass their goals and objectives.

Considering foregoing, we recommend "Summer Tour Azerbaijan" LLC without hesitation and we are confident that these performance-oriented attitudes will decidedly be the source of your future common success.

Sincerely yours,

First Vice-President

hoya

Samir Rzayev



### AZƏRBAYCAN RESPUBLİKASININ DÖVLƏT TURİZM AGENTLİYİ

AZ1010, Bakı şəhəri, Nəsimi rayonu, Ü.Hacıbəyli küçəsi 134 Tel.: +994 12 492 87 13 / Faks: +994 12 492 05 92 / info@tourism.gov.az

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№ 3-46/2-1579/2023

#### "SUMMER TOUR AZERBAIJAN" Məhdud Məsuliyyətli Cəmiyyətinə

Təsdiq edirik ki, 2 noyabr 2022-ci il tarixində Azərbaycan Respublikasının Dövlət Turizm Agentliyi tərəfindən Şuşa şəhərinə turist səfərlərinin təşkilində əməkdaşlıqla bağlı turoperatorlar arasında keçirilən müsabiqənin qalibi "Summer Tour Azerbaijan" şirkəti olmuşdur.

Eyni zamanda, 2023-cü ilin mart ayından etibarən "Şuşa şəhərinə turist səfərlərinin təşkili" layihəsinin peşəkarlıqla icra edilməsini yüksək qiymətləndirdiyimizi diqqətinizə çatdırırıq.

Aparatın rəhbəri

Kənan Qasımov

30.01.2023

MONA TOURS LTD Hamered 29 str Tel Aviv Israel

#### **REFERENCE LETTER**

To whom it may concern,

I am writing this letter to recommend to You excellent services of "Summer Tour Azerbaijan" LLC. "Summer Tour Azerbaijan" LLC has been working with MONA TOURS for the last 5 years and has been providing tourism services such as e-Visa service, air ticket bookings, hotel and restaurant reservations, transfers, excursions, guide services, VIP/CIP services, Mice events, group tours etc.

"Summer Tour Azerbaijan" LLC has really helped our company throughout the years in organizing trips for our staff and guests.

I am confident about the services of "Summer Tour Azerbaijan" LLC and I can surely recommend their services. Feel free to contact me for any questions you might have.

Sincerely yours,

Veda Markmén MONA TOORS



Gudrat Hajiyev Executive Director



Tamerlan Rahimov Head of Audit and Quality Control Department



Saltanat Mammadova Head of Incoming Tourism



Tural Melikov Head of Tourism Call Center



Aytaj Ismayilzada Head of Outgoing Tourism



Izzet Zeynalli Head of Product Department



Aysel Mammadzada Product Manager – "Summer Tour Online" B2B



Aysel Hajiyeva Reservation Department





